

**THE ECONOMIC DEVELOPMENT CORPORATION OF WESLACO**  
**MINUTES OF THE REGULAR MEETING**  
**January 23, 2019**

On this, twenty-third (23<sup>rd</sup>) day of January, 2019 at 6:00 PM, The Economic Development Corporation of Weslaco convened its regular meeting at the Business-Visitor & Event Center Board Room located at 275 South Kansas Avenue, Weslaco, Texas.

The following members were present:

Joe Olivarez – President  
Diana Fuentes-Aguilar – Vice President  
Cynthia Cabaza – Secretary  
Stephen Charlton - Treasurer  
Rick Talbert  
Benita Valadez

Also present were:

Marie McDermott – EDCW Executive Director  
Steven Valdez – EDCW Director  
Maria Cisneros – EDCW Manager  
Miros Valdez – EDCW Manager  
Lillie Delgado – EDCW Manager  
Chuy Ramirez – EDCW Attorney  
Rudy Salinas - EDCW CPA  
Lillian Ochoa – Cisneros Fine Jewelers  
Pricilla Gabriela Duran – Community Relations Specialist at Office of the Governor Greg Abbott, Economic Development & Tourism

**I. CALL TO ORDER**

At 6:39 PM Mr. Olivarez called the meeting of December 19<sup>th</sup>, 2018 to order.

**II. APPROVAL OF MINUTES**

**A. Regular Board Meeting of December 19<sup>th</sup>, 2018.**

Mr. Talbert made a recommendation regarding item V. A. Discussion and Possible Action Regarding UTRGV CIC Releasing Part of the Retainage of the Construction Contract. To include "after Executive Session" & on item VII. Executive Session to include: "Mr. Talbert exited the Board before going into Executive Session".

Mrs. Valadez made a motion to approve the minutes from December 19, 2018 with the corrections.

Mr. Charlton seconds the motion.

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- Monthly Report

Mr. Valdez presented his report to the Board where he highlighted some of the projects he is working on, presentations, and press releases.

There was no action regarding this item.

**D. Economic Development Manager Report, M. Cisneros.**

- Monthly Report

Ms. Cisneros presented her report to the Board where she highlighted retail activity, maintaining 30 leads, and the attendance of the ICSC Red River Conference.

There was no action regarding this item.

**E. Economic Development Manager Report, L. Delgado.**

- Monthly Report

Ms. Delgado presented her report to the Board where she highlighted Social Media postings, Press Releases, Alfresco and the sponsorship from Top Golf.

There was no action regarding this item.

**VII. EXECUTIVE SESSION**

At 7:03pm Ms. Cisneros announces that the EDCW Board is now in Executive Session.

At 7:44pm Mr. Olivarez announces that the EDCW Board is now out of Executive Session and reconvene in Open Session as posted.

**VIII. ACTION ON EXECUTIVE SESSION**

Mr. Talbert exit's the room, prior to discussion of Project Park.

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- A. Project Park 99-16-09-01 Discussion and Deliberation Regarding Economic Development Negotiations or Offer of a Financial Or Other Incentive to a Business prospect (as permitted under Tex. Gov't Code section 551.072)

There was no action regarding this item.

Mr. Talbert joins the meeting.

- B. Project Fox 221-19-01-16 Discussion and Deliberation Regarding Economic Development Negotiations or Offer of a Financial Or Other Incentive to a Business prospect (as permitted under Tex. Gov't Code section 551.072)

Mrs. Aguilar made a motion to authorize the Executive Director to enter into a Weslaco 100 Grant agreement for \$1,929 and a Façade Grant agreement for \$1,080. Mrs. Cabaza seconds the motion.

Mrs. Aguilar votes in favor.

Mrs. Cabaza votes in favor.

Mr. Olivarez votes in favor.

Mr. Chariton votes in favor.

Mr. Talbert votes in favor.

Mrs. Valadez votes in favor.

Motion passes.

- C. Project Bake 222-18-11-20 Discussion and Deliberation Regarding Economic Development Negotiations or Offer of a Financial Or Other Incentive to a Business prospect (as permitted under Tex. Gov't Code section 551.072)

Mrs. Valadez made a motion to approve a Weslaco 100 Grant for \$3,325 and a Façade Grant for \$5,000.

Mrs. Aguilar seconds the motion.

Mrs. Valadez votes in favor.

Mrs. Aguilar votes in favor.

Mr. Olivarez votes in favor.

Mr. Chariton votes in favor.

Mrs. Cabaza votes in favor.

Mr. Talbert votes in favor.

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Motion passes.

- D. Project Alley 190-18-17-07 Discussion and Deliberation Regarding Economic Development Negotiations or Offer of a Financial Or Other Incentive to a Business prospect (as permitted under Tex. Gov't Code section 551.072)

There was no action regarding this item.

**IX. ADJOURNMENT**

With no other business before the Board, at 7:45 PM the EDCW Board Meeting of January 23, 2019 was adjourned.

Respectfully submitted;



Maria Cisneros - Recorder

The minutes were approved on the Regular Board Meeting of February 20, 2019.



Cynthia Cabaza - Secretary